



Centre
for Excellence in Project Management (P) Ltd.
Making A Difference
CEPM

WINNING
ISN'T EVERYTHING,
BUT WANTING
TO WIN IS.
- VINCE LOMBARDI

PARTICIPATE...SHOW YOUR METTLE... BE THE PMTEA 2019 WINNING TEAM

Online supervision by experts in London, UK.

Project Management Olympiad

CEPM Second National

Project Management Team Excellence Award

PMTEA - 2019

Globally the only Award based on 100% objective assessment

4 - 5 - 6 July 2019, New Delhi



Trophy



plus Cash Award of Rs. 1.5 Lacs to the
WINNING TEAM



Trophy



plus Cash Award of Rs. 25,000/- to the
RUNNER-UP TEAM

CEPM

Trophy



plus Cash Award of Rs. 25,000/- to the
SECOND RUNNER-UP TEAM

75 Participants in 17 Teams from 11 Companies in First PMTEA 2018

Some of the participating companies



It was one of the rare experience by virtually experiencing a project completion. Wonderful to participate in PMTEA. - Vikas Kumar, NTPC

A lifetime experience in using the simulations in PMTEA competition. - Dinesh Sharma, Siemens

Wonderful experience to learn to communicate with not only immediate but also the extended stakeholders. -Rahul Nadagouda, TATA Motors

Second PMTEA Competition - 2019

35 Teams are Expected

Already Confirmed Teams from

5 Teams each



2 Teams each



1 Team each



Simulations used in PMTEA 2019 are also popular in leading global organisations and top business schools



Gain 4 years of real experience in managing complex scenarios in just two 1 day simulation programs

In 1992 Centre for Excellence in Project Management (CEPM) had organised India's first international conference on project management in association with United Nations Development Programme (UNDP) which laid the foundation of scientific project management in India.

Since then CEPM has provided exposure to millions of people regarding importance of good planning and better deliveries for country's development through print and electronic media, Lok Sabha and Rajya Sabha TV and ET Media. Our interviews and events have been covered 100+ times in national newspapers and magazines. CEPM has exposed 100,000+ professionals to project management. 1000+ top notch companies, 400+ foreign speakers and participants and 300+ Indian experts have been associated with our programs.

With 650+ clients CEPM is India's and foremost Training and Consulting company that offers a wide range of project management related services.



Global Symposiums on Project Management. 1992 onwards (annual events)

CEPM organised India's first international conference on project management in 1992 in association with UNDP with lead faculty from USA. **This laid the foundation for creating a project oriented India.** Since then we are holding a Global Symposium on project management every year in association with various ministries, associations and industry.

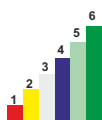
On 4th Dec 2017, Hon'ble Minister, Shri Suresh Prabhu released the book On "Building A Project Oriented Society" authored by CEPM MD Ms. Ruchira Jain. On his right is Adesh Jain, and Mr. TKA Nair, Adviser to Former Prime Minister of India. Dr. DV Kapur, former Chairman of NTPC is on his left.



Project Management Training

CEPM has trained 30,000+ persons on various project management topics and preparation of PM certifications e.g. CIPM, CrtPM, CrtAPM, CrtEVM etc. Totality of Project Management, Advanced PM Concepts, MS Project, Agile PM, Critical Chain, Soft sSkills etc.

CEPM has trained 30,000+ persons on project management. We provide a large number of project management related training courses that are available as in-company / public workshops through traditional face-to-face training as well as online courses.



Measuring Organisation's Management Maturity

CEPM is one of the leading organisations in the Asia-Pacific region in carrying out applied research in the field of project management. In today's environment, people have moved away from limited knowledge and limited accessibility to unlimited knowledge and accessibility.

- Organisation Project Management Maturity Assessment
- Organisation Risk Management Maturity Assessment
- Organisation Human Capital Management Maturity Assessment



Project Management Consulting

CEPM has been involved in providing project management consulting since over two decades. Some examples of the consulting services provided by us are:

Some Clients:    **MoSPI**



Project Management Knowledge Quotient (PMKQ) Assessment

PMKQ™ measures the Knowledge Quotient in the field of project management. This breakthrough concept is used by CEPM at the start of all their training programs. CEPM has assessed over 5000 professionals from 100 companies and on average the PMKQ Score is 27%.



National Project Management Team Excellence Award (PMTEA)



Trophy for the Winning team



Trophy for the Runner-up Team



Trophy for the Best Individual Performer



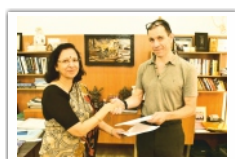
(2013) Dr. V Moily releasing CEPM MDs 1st book

CEPM Publications (14 Books)

CEPM has also published 14 major books on project management. It covers the diversified topics covering projects, programs and portfolios including Agile methodology.



(2017) Suresh Prabhu releasing CEPM MDs 2nd book

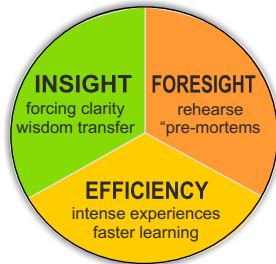


Guy Giffin, Director Prendo Simulations with Ruchira Jain, MD, CEPM (P) Ltd.

Real time computer-based project and business simulation programs

In 2016, CEPM became the exclusive Indian partner of globally renowned Prendo Simulations of U.K. a world leader in management based Computer Simulation Programs. Prendo Simulations are used by top business schools for Advanced Management Programs/MBA and in leading global companies. The real life simulations are a major step in improving PM maturity to handle complex scenarios in actual projects. **In one day participants gain on average 1 to 2 years of real life experience. Simulations are intense but risk free to see the consequences of decisions taken.**

Three compelling reasons to use simulation programs in PMTEA - 2019



INSIGHT - the simulations ensure profound understanding by giving users chance to see 'both cause and effect'.

FORESIGHT - the simulations provide hands on experience to reduce the risk of making mistakes in the real world.

EFFICIENCY - the simulations provide accelerated experiences ensuring fast, effective and accessible learning.

Why are real time simulations at the centre stage of PMTEA?



People learn by doing

Complex skills can only be developed by (a) making decisions or taking actions, (b) experiencing the consequences, and then (c) figuring out what happened and why, and then repeating the process, i.e. practising.



Simulations are better than real world experience

In contrast with using real projects and real organisations as their practice grounds, when mistakes can be very expensive, simulations are faster, lower risk, lower cost, and crucially, more effective because they make the link between cause and effect easier to see.



Simulations are essential in many professions

Pilots, military strategists and surgeons, for example, have long understood the importance of simulating their activities in order to improve their performance and reduce the risk of failure in the real world.

Leaders face many challenges in the modern world, including working with increasing levels of complexity and ambiguity, accelerating levels of change and uncertainty, as well as ongoing pressure to act responsibly and ultimately, to create value. The most powerful learning method to address these many challenges is advanced simulation, because **participants must take decisions and can see the consequences.**

Lectures are effective ways of sharing information. Case study discussions go further, but still don't force participants to take decisions or see the consequences. None of these methods provoke any memorable emotional reaction. The next generation of leaders in particular are looking for live experience through project management simulations like pilots do through flight simulators.

Some other organisations that have used the Simulations

 Oil & Natural Gas Corporation Ltd.	 Tata Steel	 GAIL (India) Ltd.	 THE UNIVERSITY OF CHICAGO
 THERMAX	 TechnipFMC	 Indraprastha Gas Limited	 Coal India Ltd.
 HPCL Mittal Energy	 JCB India	 Delhi Metro Rail Corporation	 JINDAL STEEL & POWER Jindal Steel & Power Ltd.
 BEML Ltd.	 DRDO	 BrahMos Aerospace (P) Ltd.	 Indian Port Association
 UNDP	 Bharat Petroleum Corporation Ltd.	 Hindustan Petroleum Corp. Ltd.	 RITES Ltd.
 Telecommunications Consultants (India) Ltd.	 Rashtriya Chemicals & Fertilizers	 National Highways Authority of India	 IFCI Limited

A single window to the art, science and philosophy of project management.
Memorable experience of simulation programs that could motivate any professional.

- Dr. Manu Korulla, DRDO

Process and Schedule

Teams from sectors such as

- Manufacturing
- Power and Coal
- Oil and Gas
- Telecom and IT
- R&D
- Infrastructure
- Financial Services
- Banking
- Real Estate

Day-1

One Day Program on Advanced Project Management Concepts

**Exam Score
0 to 200 points**

There can be more than one team from the same organisation. Team can be of 3 to 5 persons. Last year, Indian Oil Corporation, NTPC and Siemens nominated 4, 3 and 2 teams respectively.

We expect 25 to 30 teams for the Second National Project Management Team Excellence Award (PMTEA-2019). Team members can have varied background including Finance, HR, Project and Operations. In the 2 simulation programs, the team will gain an experience of 4 years on average by virtue of taking numerous decisions and measuring the impact of such decisions. **Experience is nothing but learning from the decisions we take.**

These simulation are used by the top business schools globally as well as the top notch business organisations.

It is a great opportunity for organisations to showcase and benchmark themselves by sending teams to participate and be a winner in the PMTEA – 2019 competition.

The course contents cover the state of the art contemporary topics.

The one day program will be followed by a 45 minute CrtAPM examination of 200 Marks. **Average Team score will be taken for the final score of 600 points.**

Person with highest - points in CrtAPM will win the CEPM Trophy for Best Individual Performer.

Day-2

Real Time Simulation on Leading Organisation Change

Towards the end of the day, Debriefing and Declaration of the Results of all the Teams for the Simulation 1

**Score Range
-50 to +150 points**

This innovative computer simulation was developed by Prendo of U.K., in managing the complexities arising in brining organisational change.

Prendo's 'Mutari' real time simulation on Leading Organisation Change provides an intense opportunity for teams to grasp the challenges in dealing with the complexities in managing change across the entire organisation. It is a painful process to bring change in an organisation but has tremendous gains. In the **1 day simulation, each person with gain 1 year of real experience.**

Team members need to also decide about the influence of each of the 3 categories of stakeholders. The total score can vary from -50 to +150 points. The team score will be normalised to 200 points.

The normalised actual score of the Team will be added for the final score of 600 points.

Day-3

Real Time Simulation on Project Leadership

Towards the end of the day, Debriefing and Declaration of the Results of all the Teams for the Simulation 2

**Score Range
-100 to +100 points**

The innovative computer simulation on Project Leadership was developed by Prendo of U.K., in consultation with the Major Project Association (MPA) of U.K. This covers the complexities of managing risks and stakeholders. **In the 1 day simulation, each person will gain 3 years of real experience.**

There are twelve major key decision makers in constructing and managing the complex project. The objective of this simulation is to demonstrate the project leadership quality by taking into account the spectator's interests, cost effective strategies, types of contracts to ensure timely completion and tens of complex decisions in managing the project.

The overall score obtained by a team in completing the project in minimum time, least cost, maximum profit, mitigating risks, meeting of the project success criteria and in managing stakeholders will be taken in the final score of 600 points. The team score can vary from -100 to +100 points and will be normalised to 200 points.

The normalised actual score of the Team will be added for the final score of 600 points.

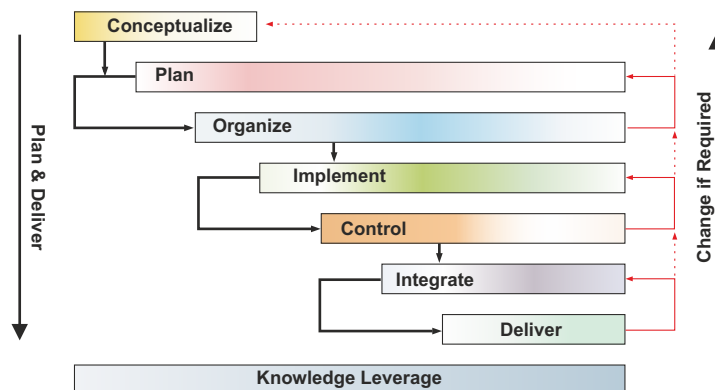


.... it should be a pre-requisite for all PM professionals globally.
- Prof. Dr. B. Nag, IIM Calcutta (2015)

Advanced Project Management Concepts

The one day program on project management will cover the advanced concepts of project management based on the most comprehensive 8 project life cycle phases covering 10 knowledge areas and 31 concepts. This one day program will also facilitate in carrying out real time simulations on Day 2 and Day 3 effectively.

Managing change is becoming increasingly complex due to rapid technological advances and instant seamless exchange of information globally. Goals and strategies can be successfully achieved through projects. Past experience must be tempered with the future to manage changes pro-actively. We must take decisions consciously considering uncertainties. The challenge in managing projects lies in accelerating the 'rate of reduction of uncertainties'.



	New Dimensions of Project Management <ul style="list-style-type: none"> Managing art and science of PM Stakeholder alignment Front end Management 		Advanced Risk Management <ul style="list-style-type: none"> Risk we take and risk we face Risk assessment Risk mitigation Risk culture
	Conceptualization <ul style="list-style-type: none"> PESTLE analysis Project charter Project stakeholders 		Human Capital Management and Authentic Leadership <ul style="list-style-type: none"> Characteristics of authentic leaders E4 concepts Conflict resolution
	Project Success Criteria <ul style="list-style-type: none"> KPIs Knowledge leverage 		Contacts & Procurement <ul style="list-style-type: none"> Contract administration Legal and project closeout Project closeout report
	Roles, Responsibility & Accountability (RRA) <ul style="list-style-type: none"> RAM Balancing RRA Leadership & Motivation 		Earned Value Management for project managing <ul style="list-style-type: none"> Cost control Schedule control Milestones
	Complex Project Management <ul style="list-style-type: none"> Double loop thinking System thinking Strategies in reducing complexities 		Executive Decision Making <ul style="list-style-type: none"> Structure complex decision problems Investigate sensitivity of decision Deal with group decision & conflict

Team Score Range
0 to 200 points

A 45 minute exam leading to the Certificate in Advanced Project Management (CrtAPM) will be conducted at the end of Day 1. The exam will comprise of 45 objective type, multiple choice questions with negative marking of 25% of the maximum marks assigned to the question. **The team score will be derived based on the average score obtained by the team members.**

Real Time Simulation on Leading Organisation Change



(2018) First Project Management Team Excellence Award (PMTEA)
11 organisations, 17 teams, 75 participants



(PMTEA 2018) One of the two teams from Siemens engrossed in the real time simulation - evaluating different options

Prendo's 'MUTARI' real time simulation game on **Leading Organisation Change** provides an *intense, risk-free experience* in managing change across the entire organisation. There are those who will maintain the 'status quo' and others who visualise the future and lead the necessary changes.

It is a painful process to bring change in an organisation but has tremendous gains. In **1 day real time simulation mode**, team members gain 1 year of valuable real life experience.

It is used in various contexts, including:

- change and project leadership
- strategy implementation
- influencing skills and networks
- post-merger integration
- power and politics

KEY TOPICS

- Leading change
- Decision making
- Post-merger integration
- Implementing strategy
- Influencing skills
- Communication strategy

LEARNING OUTCOMES



- craft a change management strategy
- optimise a post-merger integration plan
- overcome resistance to change
- map & use influence networks
- develop detailed stakeholder analysis
- balance economic and human value drivers
- analyse the full range of human interests & motives
- maximise value of business change

Team Score Range
- 50 to +150 points

Leading Organisation Change

It is the age of digital disruption. A major challenge we face to-day is the unforeseen accelerated rate of change. There are those who will like to preserve the 'status quo' and will oppose change till it is too late for them to change in to-day's context and there are those who visualise the future and lead the necessary changes to make them competitive.



Taylor
IT



Rice
HR



Pettinger
CEO



Feinberg
CFO



Stanio
Retail



Yoshiro
Retail



Beckerman
CEO



Liang
Corporate



Murphy
HR



Calperra
Regulator



Green
Customer



Johnson
Shareholder

Organisation 1

Organisation 2
(being merged
with organisation 1)

Others Stakeholder

Real Time Simulation on Project Leadership



(PMTEA 2018) One of the three teams from NTPC taking decisions in Project Leadership real time simulation



(PMTEA 2018) One of the four teams from Indian Oil Corporation planning for the three year project

Prendo's 'SPATIUM' real time simulation on Project Leadership provides an intense, risk-free experience of managing a complex project.

The “3 years in 1 day” real time simulation will take you across all the project life cycle phases which in real live situation will take 3 years from planning to completion. Often, a team member does not get an opportunity to work from the stage of conceptualisation to project closure. It is an intense, but risk-free experience that will help them develop skills in the key topics as given below.

Developed with inputs from the Major Projects Association, UK the simulation brings to life many key themes of advanced project management, including:

- project success: what is it, and what causes it
- project complexity and uncertainty
- the "art" of project management

KEY TOPICS

- Advanced project management
- Teamwork
- Stakeholder management
- Managing risk & uncertainty
- Implementing strategy
- Complexity & ambiguity

LEARNING OUTCOMES



- define project success
- analyse and manage risks
- manage the early stages of a project
- judge stakeholder-driven trade-offs
- develop an optimal contract strategy
- juggle & integrate multiple disciplines
- plan & control a project
- take decisions in a complex scenario

Team Score Range
-100 to +100 points

Project Leadership

There are twelve key persons who are associated with this project. The team challenge is to demonstrate project leadership to maximise the overall satisfaction of these 12 key stakeholders, timely completion of the project within cost and with good profitability.



Hill-Norton
Chairman



King
Board Member



Entwistle
Chief Executive



Dillon
Project Director



Connor
Finance Director



Goldman
Operation Director



Gonzalez
Team Manager



Morello
Main Contractor



Archibald
Head of Design



Lamont
Local Resident



Boyd
Banker



Foster
Supporters Assoc'n

Be a Winner of PMTEA - 2019. Get Recognition and Reward



Simulations are the most effective way of gaining many years of experience in few days. Participants take numerous decisions and can see their impact immediately. It provides an intense, risk free experience from conceptualisation to project close out. PMTEA methodology is unique globally. Organisations should participate in PMTEA to gain 4 years of experience in 3 days besides lifting the trophies.

– Adesh Jain, Chairman, i2P2M & the PMTEA Director

PMTEA 2018 Participating Companies



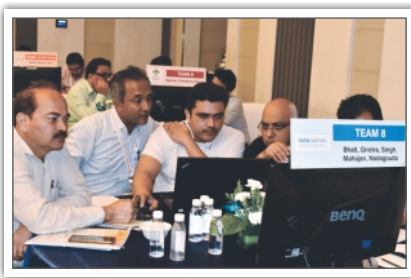
Four Teams from Refineries,
Pipeline and Marketing Directorates



Three Teams from Kudgi,
Barh Power Stations and PMI



Two Teams



PMTEA 2018 - Team from TATA Motors

Decisions made under constrained time lines across the spread of project life cycle was a phenomenal experience. Must for all.

– Suman Tutoo, Indian Oil (Pipeline) (PMTEA - 2018)

Fantastic experience of PMTEA competition. Gained many years of experience in a short time of 3 days.

– Amit Goswami, HFCL (PMTEA - 2018)

Simulation exercises were mind blowing with complete clarity about the balance between stakeholders and project executors. All the time needed to take decisions and see its impact at once.

– Amit Dhar, IGL (PMTEA - 2018)

Who Should Attend

- Those who want to excel in managing the complexities of projects and programs.
- Those who would like to gain 4 years of real life experience in just 3 days.
- Those who want to compete with their peers to win the second PMTEA-2019 competition and show their mettle.
- Those teams who want to excel in implementing projects and managing stakeholders expectation from planning to completion.
- Those who are ready to take informed decisions and see its consequences
- Those who want a risk free but intense experience and maintain calmness and anxiety at the same time.

Registration Process

- Participation is only through sponsoring organisations.
- An organisation can send more than 1 team. Team can be of 3 to 5 persons.
- An organisation can also send 1 or 2 persons who will be clubbed with other organisations to make a composite team of 5/6 persons.

Registration Details

- Organisations nominating 3 to 5 persons - INR 2 Lacs per team plus 18% GST
- Organisations nominating 1 or 2 persons - INR 70,000 per person plus 18% GST
- The fee includes computer facility, internet connectivity, handouts, lunches, feedback report on the simulation performance and the 2 faculty members to assist the teams during the competition and the certification fee for each team member to CrtAPM credential.
- Cheque payable to: "Centre for Excellence in Project Management (P) Ltd."
- The registration fee does not include travel and hotel accommodation.
- Registration fee is non-refundable but can nominate alternate person(s).
- For payment through Bank Transfer please contact us for bank details.

For more details, please contact:

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